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Karelia Berries LLC is one of the largest players on the European market of IQF berries and products of advanced processing.

We are the processors of a full cycle from the forest to the shelf



















are available under Karelia BerriesTM and FromBioTM and under different trademarks of our partners and chain stores.

Karelia Berries process more than

# 8 000 tons

per year increasing volume by

The factory is located on the territory of 40 hectares

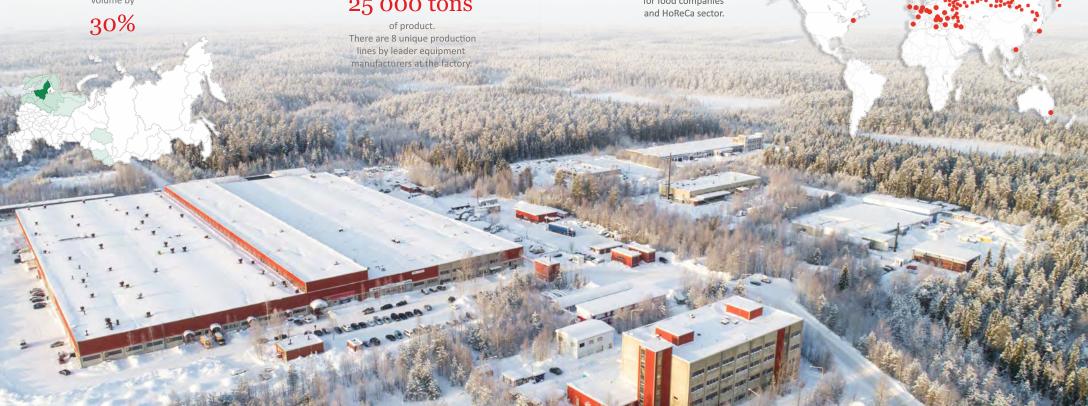
with facilities that let keep up to

# 25 000 tons



We sell products





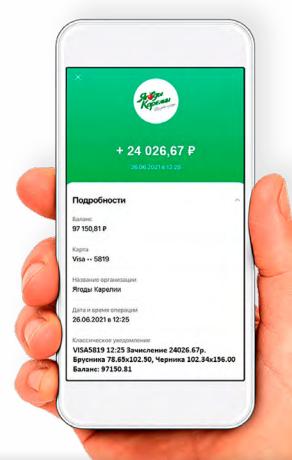


# We buy wild berries directly from pickers

# Data for the 2022 season:

100% cashless payments

- > 30 thousand active pickers
- > 70 thousand transactions
- > 5000 pickers installed mobile app
- > 2000 wild harvest sites on the map







# STEP 1

The receiver selects the names of wild plants, indicates the weight, price and brings in the picker's mobile phone.

The system determines the picker by phone number and offers to proceed to payment. If the picker is not yet in the database, you will need to fill in the data once.





# STEP 2

Payment for wild plants is carried out on Sberbank cards and any other banks. No transfer fees from the picker is not withheld.
Instant transfer of money to the picker's card.
The receiver sees the success of the operation.
The piker sees a notification from the bank.



Founders and employees of our company keep a healthy lifestyle and we are convinced that only the highest quality of products and refusal from using any chemical and artificial additives ensures health benefits for our consumers and success of the company. We do not treat this question as an advertising tool or trick. We process only the northern berry that grows in tough taiga climate, so we believe it embodies all the benefits of Nordic nature.

# **OUALITY**

Quality and safety are fundamental for our work. In order to maintain customers' trust we thoroughly control all the way of the primary products that are to be processed into final products. Requirements specified for the primary products meet European standards of quality. Production facilities of the company are equipped with the most up-to-date technological, production and packing gear. We own an industrial-warehouse complex and vehicle fleet, freezers equipped properly for safe storing and transportation. We develop the processing technologies in accordance with the certified Food Safety Management System FSSC









## **HEALTHY LIFESTYLE**

Founders and employees of the company live a healthy liestyle. We believe that high quality of our products with null content of any chemical or artificial additives is essential condition for health of our customers and guarantee of the company's success.It's not an advertising trick. We process only northern berries that were getting ripe in tough taiga climate and thus imbibed all the favors of Nordic nature and vitamins.

# **OUR BERRIES ARE RADIATION-FREE**

We pay specific attention to radiation background control and we don't purchase berries and mushrooms that grow on lands of Belarus and Ukraine contaminated by radiation. We are not ashamed to supply our Scandinavian radiation-free berries to kindergartens.

### **TOTAL TRACEABILITY**

Frombio Oy carefully follows the principles of transparency and process flow. We developed, implemented and work with automatic system of production records. The system allows us to identify the supplier, the date of purchase, the date of freezing, the date of production and the responsible person for each item of production (bag, box, package) using its unique number. The system also lets us trace the whole production process — beginning with acceptance of berries and finishing with final delivery to the customer. The system of production records is another way to guarantee the quality of our products.

# **OWN CERTIFIED LABORATORY**

The company has own certified laboratory that helps to maintain the highest quality of our products by examining and doing research work on materials and our products. Longstanding cooperation with the scientific research laboratory of one of the Agrarian University gives us a chance to develop and introduce new technologies and innovations into new types of berry products.

## **INNOVATIVE TECHNOLOGIES**

Frombio Ov studies innovations and introduces cutting-edge technologies into berries processing. We keen to keep the values presented by nature and let our customer feel them.

# **ORGANIC**

We cooperate with control organizations and we can offer our unique organically certified products.





# RESPONSIBILITY

For Frombio, responsibility is a comprehensive method of operation which ensures the continuity of operations and sustainable development. We follow the social responsibility guidance provided by the ISO 26000-standard.













|   | <b>B2B</b><br><b>*</b> -18C  | / Hol                 | ReCa                        |                                 |               |                    |                      |                                 | 0 + 25C           |                       |                         |                      |                      |                       | B2C<br>\$-18C                 |                     |                  |                           |                     |                      |                          |                          |                          |                    |                      |                     |                      |   |
|---|------------------------------|-----------------------|-----------------------------|---------------------------------|---------------|--------------------|----------------------|---------------------------------|-------------------|-----------------------|-------------------------|----------------------|----------------------|-----------------------|-------------------------------|---------------------|------------------|---------------------------|---------------------|----------------------|--------------------------|--------------------------|--------------------------|--------------------|----------------------|---------------------|----------------------|---|
| Assortment                              | Frozen berries and mushrooms |                       |                             | 100% pure berry puree           |               |                    | 100%<br>juice        | Berries<br>rubbed<br>with       | Fillers           | FD powders Leave      |                         | Leaves               | 1                    | Berries,<br>mushrooms | Berries Puree<br>sugarless    |                     | Berries<br>fresh | Jams                      | Nectars             | Drinks               | Juices                   | Berries<br>in sugar      | Berry<br>honey           | Infused<br>berries | FD powders           | rs ta               |                      |   |
|   | kraft<br>bag<br>25kg         | carton<br>box<br>10kg | plastic<br>bag<br>4 x 2,5kg | NFC<br>metal<br>barrel<br>180kg | block<br>20kg | block<br>4 x 2,5kg | p/p<br>bucket<br>1kg | NFC<br>metal<br>barrel<br>180kg | p / p<br>canister | p/p<br>bucket<br>13kg | carton<br>box<br>5/10kg | carton<br>box<br>1kg | kraft<br>bag<br>10kg |                       | p / p<br>package<br>200g/300g | pet<br>tray<br>250g | p/p              | Ports.<br>24 dice<br>250g | pet<br>tray<br>250g | glass<br>jar<br>270g | glass<br>bottle<br>510ml | glass<br>bottle<br>510ml | glass<br>bottle<br>510ml | package<br>100g    | glass<br>jar<br>320g | pet<br>tray<br>150g | kraft<br>bag<br>150g |   |
| Arctic bramble<br>Rubus arcticus        |                              |                       |                             |                                 |               |                    |                      |                                 |                   |                       | •                       | •                    |                      |                       |                               |                     | _                |                           |                     | •                    |                          |                          |                          |                    |                      |                     |                      |   |
| Cloudberry<br>Rubus chamaemorus         | block<br>20kg                |                       | block                       |                                 | •             | •                  | •                    | •                               |                   |                       | •                       | •                    | •                    |                       |                               | •                   |                  |                           | •                   | •                    | •                        |                          |                          |                    |                      |                     | •                    |   |
| Bilberry<br>Vaccínium myrtíllus         | •                            | •                     | •                           |                                 | •             | •                  | •                    | •                               | •                 | •                     | •                       | •                    | •                    |                       | •                             | •                   | •                |                           |                     | •                    | •                        |                          |                          |                    | •                    |                     | •                    | I |
| Lingonberry<br>Vaccinium vitis-idaea    | •                            | •                     | •                           |                                 | •             | •                  | •                    | •                               | •                 | •                     | •                       | •                    | •                    |                       | •                             | •                   | •                | •                         | •                   | •                    | •                        | •                        |                          |                    | •                    |                     | •                    |   |
| Bilberry & Lingonberry                  |                              |                       |                             |                                 |               |                    | •                    |                                 |                   |                       |                         |                      |                      |                       |                               |                     |                  |                           |                     | •                    | •                        |                          |                          |                    | •                    |                     |                      | T |
| Cranberry<br>Vaccinium Oxycóccus L.     | •                            | •                     | •                           |                                 | •             | •                  | •                    | •                               | •                 | •                     | •                       | •                    | •                    |                       | •                             | •                   | •                | •                         | •                   | •                    | •                        | •                        |                          | •                  |                      | •                   | •                    |   |
| Bog bilberry<br>Vaccínium uliginósum    | •                            | •                     | •                           |                                 | •             | •                  | •                    | •                               |                   |                       | •                       | •                    |                      |                       | •                             |                     | •                |                           |                     | •                    | •                        |                          |                          |                    |                      |                     | •                    | Ī |
| Crowberry<br>Émpetrum nigrum            | •                            | •                     | •                           |                                 | •             | •                  | •                    | •                               |                   |                       | •                       | •                    |                      |                       | •                             |                     |                  |                           |                     | •                    | •                        |                          |                          |                    |                      |                     | •                    |   |
| Sea buckthorn<br>Hippóphaë              | •                            | •                     | •                           |                                 | •             | •                  | •                    | •                               | •                 | •                     | •                       | •                    |                      |                       | •                             | •                   | •                |                           |                     | •                    | •                        | •                        |                          |                    | •                    |                     | •                    | T |
| Red currant<br>Ríbes rúbrum             | •                            |                       |                             |                                 | •             | •                  |                      | •                               |                   |                       | •                       | •                    |                      |                       | •                             |                     |                  |                           |                     | •                    | •                        | •                        |                          |                    |                      |                     | •                    |   |
| Black currant<br>Ríbes nígrum L.        | •                            | •                     | •                           |                                 | •             | •                  | •                    | •                               | •                 | •                     | •                       | •                    | •                    |                       | •                             | •                   | •                |                           |                     | •                    | •                        | •                        |                          |                    |                      |                     | •                    | T |
| Aronia<br>Arónia melanocárpa            | •                            | •                     | •                           |                                 | •             | •                  |                      | •                               |                   |                       | •                       | •                    |                      |                       | •                             |                     |                  |                           |                     | •                    | •                        |                          |                          |                    |                      |                     | •                    |   |
| Red rowan<br>Sórbus aucupária           | •                            | •                     | •                           |                                 | •             | •                  |                      | •                               |                   |                       | •                       | •                    |                      |                       |                               |                     |                  |                           |                     |                      |                          |                          |                          |                    |                      |                     |                      | Τ |
| Juneberry<br>Amelánchier                | •                            | •                     | •                           |                                 | •             | •                  |                      | •                               |                   |                       | •                       | •                    |                      |                       |                               |                     |                  |                           |                     | •                    |                          |                          |                          |                    |                      |                     | •                    |   |
| Raspberry<br>Rúbus idáeus               |                              | •                     | •                           |                                 | •             | •                  |                      | •                               |                   |                       | •                       | •                    |                      |                       |                               |                     |                  |                           |                     |                      |                          |                          |                          |                    | •                    |                     | •                    | Τ |
| Strawberry<br>Fragária ananássa         | •                            | •                     | •                           |                                 | •             | •                  |                      | •                               |                   |                       | •                       | •                    |                      |                       |                               |                     |                  |                           |                     | •                    | •                        |                          |                          |                    |                      |                     | •                    |   |
| Cherry<br>Cérasus                       | •                            | •                     | •                           |                                 | •             | •                  |                      | •                               |                   |                       | •                       | •                    |                      |                       |                               |                     |                  |                           |                     | •                    | •                        |                          |                          |                    |                      |                     | •                    | Τ |
| Honeysuckle<br>Lonícera L.              |                              |                       | •                           |                                 |               |                    |                      |                                 |                   |                       |                         |                      |                      |                       | •                             |                     |                  | •                         |                     | •                    | •                        |                          |                          |                    |                      |                     |                      |   |
| CEP<br>Bolétus edúlis                   |                              | 5kg                   | 1,5kg                       |                                 |               |                    |                      |                                 |                   |                       | •                       | •                    |                      |                       | •                             |                     |                  |                           |                     |                      |                          |                          |                          |                    |                      |                     | •                    | Τ |
| Orange-cap boletus Leccinum aurantiacum |                              | 5kg                   | 1,5kg                       |                                 |               |                    |                      |                                 |                   |                       | •                       | •                    |                      |                       | •                             |                     |                  |                           |                     |                      |                          |                          |                          |                    |                      |                     | •                    |   |
| Mossimess<br>Xerócomus                  |                              | 5kg                   | 1,5kg                       |                                 |               |                    |                      |                                 |                   |                       | •                       | •                    |                      |                       | •                             |                     |                  |                           |                     |                      |                          |                          |                          |                    |                      |                     | •                    | T |
| Chanterelles<br>Cantharëllus cibārius   |                              | 5kg                   | 1,5kg                       |                                 |               |                    |                      |                                 |                   |                       | •                       | •                    |                      |                       | •                             |                     |                  |                           |                     |                      |                          |                          |                          |                    |                      |                     |                      |   |
| Birch sap<br>Bétula                     |                              |                       |                             |                                 |               |                    |                      | •                               |                   |                       |                         |                      |                      |                       |                               |                     |                  |                           |                     |                      |                          |                          | •                        |                    |                      |                     |                      | Ī |
| Birch Chaga<br>Inonotus obliquus        |                              |                       |                             |                                 |               |                    |                      |                                 |                   |                       | •                       | •                    |                      |                       |                               |                     |                  |                           |                     |                      |                          |                          |                          |                    |                      |                     | •                    |   |



IQF berries and mushrooms
/ 2,5kg, 10kg, 25kg / -18C / 24 month





Frozen berry puree / 2,5kg, 20kg / -18C / 24 month NFC juice / 180kg / -18C / 24 month









# Freeze-dried berry powder, mushrooms, vegetables, fruits /2x500g/0+18C/24 month







**Bog bilberry** 

Wild cranberry







Crowberry

**CEP Boletus edulis** 

Sea buckthorn



Raspberry

Cherry

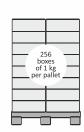


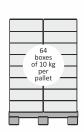
Juneberry Strawberry











Dried berry leaves / 10kg / 0 +25 C / 24 month













**Cloud berry** Bilberry Lingonberry Wild cranberry

Sea buckthorn

Black currant

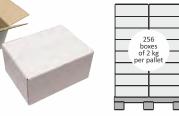
64 boxes of 10 kg per pallet



Infused berries / 10kg / 0 +18C / 24 month







Berries rubbed with sugar / 6,2kg / 0 +25 C / 9 month



Lingonberry Bilberry Wild cranberry Sea buckthorn Black current

Smooth mixture from rubbed berries with sugar as a puree Brix 30-45%; pH < 3,6. Product is pasteurized. Content: berries 50%, sugar, water.

# Sorbet

for preparation of berry sorbets with special freezer for soft ice-cream



# Berry drinks

for preparation of different juice containing drinks









Heart-resistant preparations for bakery and confectionery products / 13kg / 0 +25 C / 9 month



Lingonberry Bilberry Wild cranberry Sea buckthorn Black currant

Preparations for baking with fruit pieces, berry content 80%, 60%, 40%, 25%. Smooth filling for bakery, berry content 15%.

# The perfect solution for your bakery!



100% berry puree without sugar / 1kg / -18 C / 24 month





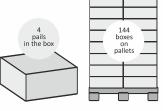




Bilberry & Lingonberry



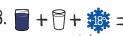




# application:











# 100% frozen puree. Portioned (24 cubes).













Lingonberry

Cranberry

Sea buckthorn









Honeysuckle

Black currant

Raspberry

Strawberry







Melon



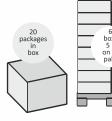
100% Birch sap



NO ADDED SUGAR.

Without the use of preservatives and artificial additives.









# **IQF berries and mushrooms** / 200g / -18 C / 24 month



Bilberry





Lingonberry



Cranberry



Crowberry









Red

Black currant

Honeysuckle



CEP

Sea buckthorn





boletus

Aronia



currant





IQF berry mixes / 300g / -18 C / 24 month







Smoothie





Sangria (sea buckthorn, red rowan, red currant)

Karelian drink

(bilberry, lingonberry)





(bilberry, bog bilberry) (lingonberry, cranberry)



(bilberry, cranderry

lingonberry, crowberry,



Glintwine

(cranberry, crowberry,

Mojito (crowberry, bog bilberry, black currant)

288 boxes on pallets

**IQF berries** / 250g / -18 C / 24 month





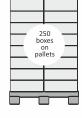








Cranberry



Cloudberry



Sea buckthorn



Black currant







Cranberry, wild



Cranberry, cultivated

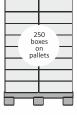


Cloudberry



Lingonberry





# **Berry jams** / 270g / 0 +25C / 24 month



Cloudberry





Bilberry



Lingonberry



Cranberry



Crowberry



Blueberry



Wild strawberry



Strawberry



Raspberry



Honeysuckle



Juneberry



Sea buckthorn



Aronia



Red currant



Black currant



Cherry



Blackberry



Viburnum



Gooseberry



Rose hip



Mulberry



Red rowan



140 packages on pallets

The product is pasteurized. Ingredients: WHOLE BERRIES UP TO 70%, sweetener - ORGANIC AGAVES SYRUP, water. NO ADDED SUGAR.

Without the use of preservatives and artificial additives.



# Berries mashed with sugar / 280g / 0 +25C / 24 month







Bilberry



Lingonberry



Bilberry & Lingonberry



Cranberry



Crowberry



Blueberry



Sea buckthorn



Black currant



Raspberry



Strawberry



Cherry

140 packages on pallets







# Berry nectars NFC / 510ml / 0 +25C / 24 month







Bilberry



Lingonberry



Cranberry







Crowberry



Sea buckthorn



Honeysuckle



Black currant



Cherry



Raspberry



Strawberry



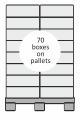
NECTAR WITH PULP.

The product is pasteurized.

Ingredients: **DIRECT EXTRACTION JUICE 40%**, sweetener - **ORGANIC AGAVES SYRUP**, water.

**NO ADDED SUGAR.**Without the use of preservatives and artificial additives.







# Berry drinks NFC / 510ml / 0 +25 C / 24 month







Sea buckthorn



DRINK WITH PULP.

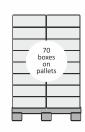
The product is pasteurized.

Ingredients: **DIRECT EXTRACTION JUICE 19%**, sweetener - **ORGANIC AGAVES SYRUP**, water.

NO ADDED SUGAR.

Without the use of preservatives and artificial poisoning.







# Berry juice with sugar / 510ml / 0 +25 C / 24 month



Cloudberry



Bilberry



Lingonberry



Cranberry



Sea buckthorn



Raspberry









# **100% natural juice** / 510ml / 0 +25C / 24 month







Lingonberry



Cranberry



Sea buckthorn



Apple



Pear

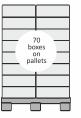


Grape



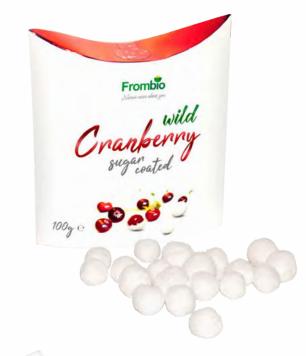
Pomegranate







# Fresh wild cranberry in sugar powder / 100g (6g) / 0 +25 C / 6 month

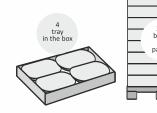




# 20 23 150 7

# Infused berries / 150g / 0 +18 C / 24 month





# Honey with berries / 320g / 0 +25 C / 24 month



100% natural flower honey



100% natural flower honey with bilberries



100% natural flower honey with lingonberries



100% natural flower honey with cranberries



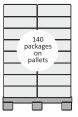
100% natural flower honey with sea buckthorn, lemon and ginger



100% natural flower honey with raspberries









# **FD** berry powders

/ 150g / +2 +25 C / 24 month













Cloudberry

Bilberry

Lingonberry

Cranberry Crow

Crowberry Bog bilberry











Red

currant

Juneberry



Aronia







Raspberry



Cherry



Birch chaga









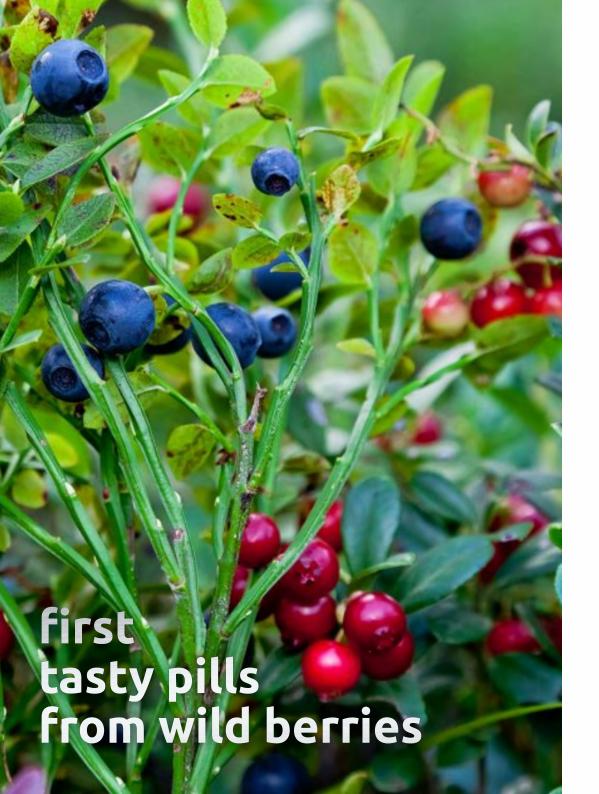
Orange-cap











# Pills based on freeze dried berries

The content of freeze dried berries is 65% 6 pills ≈ 100g of berries

/ 12 pills x 2g / +2 +25C / 36 month



